

Networking

It's been a busy year for networking - our highlights were attending both Lube Expo's in US and Europe, the UK metals Expo and our CCO Patrick Taylor was with ExxonMobil at the Dusseldorf Aluminium Fair.



Patrick also presented Spectrolytic solutions and the customer value proposition to Exxon Mobil EU technical and sales meeting in Paris. A highly enjoyable meeting took place with the ExxonMobil team.

ExxonMobil

More recently our MD Carsten Giebeler joined a very important panel talk with the LRVS EMEA (Lubrication Reliability Virtual Summit).



Carsten also did a great talk in Peru with Lubtec, our distributor in Peru at the 1st Edition of the International Reliability Seminar.



Our Applications Manager, Neil Conway, co-authored an article with Sanya Mathura on revolutionising oil analysis – you can find the link here:

[EMS - Engineering Maintenance Solutions - Revolutionizing oil analysis: Traditional vs Cutting edge technology](#)

Global Relationships

ExxonMobil

We are working closely with ExxonMobil teams, and distributors to expand the use cases and market penetration of the Spectrolytic FluidInspectIR® in Aluminium rolling markets worldwide. We are seeing uptake across multiple cold and hot rolling applications with users already benefiting from on the spot, super accurate, actionable data from the sensor.



Castrol Smart Monitor - Powered by Spectrolytic.

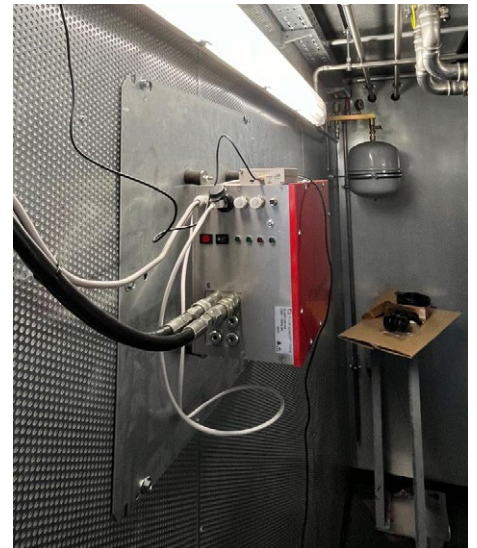
The real-time Oil and Fluid Condition Monitoring program continues to gather pace with Spectrolytic being proud to supply the technology to Castrol.



Spectrolytic have engaged with Lloyds register as a partner for type approval for the FluidInspectIR® platform in Marine, offshore, refining and industrial process recovery applications, more to follow in our next edition on this project.

Installations

Several installations across industrial sectors such as Steel manufacturing - monitoring high viscosity gear oils in milling and shearing, the marine industry - on VLSFO engines and in power generation – monitoring oil condition on Biogas engines.



Distributors

We have recently added to our global network of distributors with IES (Chile) and Romafe covering Portugal and Spain.



Team

The team is ever expanding, and we have some employees joining early next year. Stay tuned for more information.

We plan to move premises early next year to handle the growing demand for our products and the general team expansion.